

# SPONSORSHIP OPPORTUNITIES

The Michigan Association of Planning's sponsorship packages offer a comprehensive range of benefits throughout the year.

Your investment provides significant exposure to your company or agency to hundreds of municipal decision makers who hire consultants to work with them to create high quality communities. A sponsorship markets your organization to event attendees who come from a variety of different communities, agencies, and organizations.

Opportunities for support are available for our annual Planning Michigan Conference and other in person training events throughout the year.

MAP works hard to provide the best value for attendees, and we count on sponsorships from organizations like yours to create an educational and networking experience that rivals none.





## SECURE A SPOT AS A SPONSOR FOR MAP'S 2024/2025 EVENTS!

This packet includes sponsorship opportunities for the Michigan Association of Planning's 2024/2025 programming year. Our annual events provide land use leaders, planners, and elected officials with best practices, knowledge of emerging trends, and tools to address the challenges we face. Sponsoring provides a way for your company to receive recognition on our website and during our events.

Once a sponsorship is obtained, your company/organization will be listed on the MAP website. The sooner you secure a sponsorship, the greater exposure you will recieve.

Facebook, LinkedIn and X (formerly Twitter) are used to highlight your company's commitment to the profession.

Your sponsorship investment is important to us, and we value your partnership, and your commitment to quality community planning in Michigan.

#### YOU CAN CHOOSE TO SPONSOR ALL OR SOME OF OUR PROGRAMS

PlanningMichigan
☐ \$2,000   Swag Sponsor:Three (3) Available
☐ \$3,000   Thursday Opening Session Sponsor: One (1) Available
☐ \$3,000   Thursday Keynote Luncheon Sponsor: One (1) Available
☐ \$2,400 Refreshment Break Sponsor: Five (5) Available
☐ \$2,200 Planning Michigan Reception Sponsor: Five (5) Available
☐ \$1,400   Exhibitor Plus: Unlimited Available
☐ \$900   Exhibitor: Unlimited Available
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Student Conference
All Options Unlimited
☐ \$600   Conference Sponsor
☐ \$400   Support Sponsor
☐ \$250   Refreshment Sponsor
☐ \$100   General Sponsor
Transportation Bonanza
☐ \$750   Event Sponsor: Unlimited
Spring Institute

☐ \$1,000 | Event Sponsor: Unlimited

Details on next pages detail what is included in each package. Consider how you can support MAP and highlight your company by sponsoring. Sponsorships can be purchased at planningmi.org.

Contact Amy Jordan at (734) 913-2000 or via e-mail - ajordan@planningmi.org with any questions.

# Planning Michigan

Planning Michigan is a two and a half day conference that regularly draws 450 attendees, provides cutting edge educational sessions; national and regional experts offer stategies and solutions to equip municipallites with tools they need to make solid decisions. Our Exhibitor Showcase to connects land use leaders with consutling firms, state agencies, non-profits, and other planning related resources. We have been in the business of educating and training citizen and professional planners for nearly 80 years.

# September 25-27, 2024 Amway Grand Plaza Hotel

#### All sponsors (and Exhibitor/Exhibitor Plus) receive:

Logo on promotional website

Acknowledgement at opening remarks

Recognition in the Michigan Planner magazine and on the MAP website

One (1) table reserved in the Exhibitor Showcase

One (1) complimentary conference registration

Recognized as a sponsor/ exhibitor in the conference app with a link to your home page

### \$2,000 | Swag Sponsor: Three (3) Available

Want attendees to not only see your logo at conference, but take your company logo home with them? Consider becoming a Swag Sponsor!

Opportunity to provide MAP approved materials to conference attendees (Sponsor responsible for selecting, designing, purchasing swag and make arrangements for delivery by September 20th) Signage recognition

# \$3,000 | Thursday Opening Session Sponsor: One (1) Available \$3,000 | Thursday Keynote Luncheon Sponsor: One (1) Available

Logo displayed on screen at General Session

# \$2,400 | Refreshment Break Sponsor: Five (5) Available

Logo displayed on signage at refreshment breaks

# \$2,200 | Planning Michigan Reception Sponsor: Five (5) Available

Logo displayed at Reception

# \$1,400 Exhibitor Plus: Unlimited Available

Signage recognition
See Exhibitor Packet for floorplan and details

## \$900 | Conference Exhibitor \$1000 | Non-member Rate

See Exhibitor Packet for floorplan and details

# Student Conference

This annual event - planned for students, by students - regularly draws 100 participants, connecting urban planning students with professional planners to learn and network. Student presentations, speed interviews, poster sessions, and networking roundtables provide a robust program to strengthen their portfolios.

## February 8, 2025 | Wayne State University

#### All sponsors receive:

Signage recognition

Logo on promotional website

Acknowledgement at opening remarks

Recognition in the Michigan Planner magazine and on the MAP website

#### \$600 | Conference Sponsor (unlimited)

Logo throughout event

Five complimentary registrations

# \$250 | Refreshment Sponsor (unlimited)

Logo throughout event

One complimentary registration

## \$400 | Support Sponsor (unlimited)

Logo throughout event

Three complimentary registrations

#### \$100 | General Sponsor (unlimited)

Website recognition

# **Transportation Bonanza**

Professionals from planning, transportation, engineering, health and allied fields gather for a day of innovative training and connection focusing on active transportation and Safe Routes to School. This event is created in partnership with Michigan Safe Routes to School, the Michigan Department of Transportation, and the Michigan Department of Health and Human Services.

# February 2025 | Online

# \$750 | Event Sponsor (unlimited)

Logo on the promotional website

Acknowledgment at opening remarks and on distributed materials

Signage recognition

Five complimentary registrations

# Spring Institute

Our spring conference provides strategic solutions that, when implemented, position municipal leaders with the tools they need to address challenges. Stay up to date with local, state and national experts covering relevant and timely planning topics.

# May 2025, date TBA | East Lansing Marriott

# \$1,000 | Event Sponsor (unlimited)

Logo on the promotional website

Acknowledgment at opening remarks and on distributed materials

Signage recognition

Two complimentary registrations

## **Exhibitor Opportunities**

#### WHAT WILL THE DISPLAYS LOOK LIKE?

Each exhibit space will be 10-foot-wide by 6-foot-deep and provided with a six foot, skirted table and a waste basket.

No pipe and drape will be available on which to hang graphics or hide power cords.

#### **SCHEDULE**

#### Set-up

Wednesday, September 25, 2024; 11:00 a.m. to 5:30 p.m.; Ambassador Concourse

#### **Sponsor/ Exhibitor Reception**

Wednesday, September 25, 2024; 5:00 p.m. to 6:00 p.m.; Ambassador Concourse

See attached program for break times. We recommend staffing exhibit spaces during breaks.

#### **Tear-Down**

Friday, September 27, 2024; 11:00 a.m. to 3:30 p.m.; Ambassador Concourse

#### COST

\$900 MAP Members | \$1000 Non-members

Electricity included

Please note: MAP staff reserve the right to limit or restrict any display.



#### **DISPLAY GUIDELINES**

- Each reservation comes with a skirted, 6 foot wide classroom-style table please plan accordingly.
- **Not required to staff table.** Displays will remain in place throughout the conference in the hallways outside of the classroom sessions.
- Pipe and drape will not be provided please be aware, this means no hanging graphics, etc.

#### WHY RESERVE AN EXHIBIT TABLE?

- **One complimentary registration.** You will receive one complimentary non-transferable conference registration for each booth you reserve. **Conference agenda attached.**
- **Complimentary mailing labels.** You will receive electronic labels of all registered attendees to help you in your promotional efforts prior to the conference. These mailing labels can be used one-time only.
- **Recognition in** *Michigan Planner* **magazine.** Your company will be listed as sponsor in the fall issue of the *Michigan Planner* magazine.
- **Listing in the conference program booklet.** A description of your company and its product or service will be printed in the official on-site conference program book.
- **Listing in the virtual conference platform.** A description of your company and its product or service will be printed in the official virtual conference program.

#### WHO SHOULD PARTICIPATE?

You will want to exhibit if your company provides products or services in one or more of these areas:

- comprehensive community planning
- computer software and systems
- consulting
- geographic information systems
- government services
- landscape architecture

- community development
- surveying and mapping
- smart growth initiatives
- transportation and transit planning
- streetscape improvements
- public utilities

#### **CONTACT INFORMATION**

If you have any questions before the conference, please contact Amy Jordan at the MAP office, (734) 913-2000 or ajordan@planningmi.org.

#### **RESERVATIONS**

- 1) Please use the attached map and layout to **choose a location for your table.**
- 2) Fill out the online **Sponsorship Form** with table choice and payment information by <u>September 14th</u><sup>th</sup>.

#### **Terms & Conditions**

#### **Contract**

The following rules and regulations become binding upon acceptance of the contract between applicant, its employees and agents, and the Michigan Association of Planning (the Association), the exhibition managers, and any additions and amendments thereto that may after be established or put into effect by the management.

#### **Space Assignment**

Space will be assigned to all applicants on a first-come, first-served basis, in the order in which applications are received. Every effort will be made to assign the exhibitor to one of their chosen spaces; however, the exhibition manager reserves the right to make final space assignments or change space assignments after acceptance of the applications, should it be necessary and/or in the best interest of the exhibitor showcase.

#### **Payment and Cancellations**

- A. Exhibitors canceling must notify the Association in writing.
- B. Exhibitors who cancel no later than September 14 will receive a refund, less a \$100 handling fee. Exhibitors who cancel after September 14 will not receive a refund.

#### Safety

- A. Fire regulations require all display material used for decoration to be flameproof. Any and all electrical equipment, including signs and lights, shall be in good, operable condition and able to pass the inspection of the local Fire Marshal. Each exhibitor agrees to be knowledgeable and responsible regarding ordinances and regulations pertaining to health, fire prevention, and public safety while participating in this exhibition.
- B. The use of flammable materials necessary to the purpose of the exhibit, where no other alternative can be used, must first be brought to the attention of the exhibition manager, in writing, not less than fifteen (15) days before the opening of the exhibit for approval.

#### **Exhibit Standards**

The Association shall have the right to prohibit any exhibit or part of an exhibit, which in their opinion is not suitable to or in keeping with the character, or purpose of the exhibition. Questionable exhibits shall be modified at the request of the exhibition manager.

#### **Use of Exhibit Space**

Exhibitors shall reflect their company's highest standard of professionalism. All demonstrations and exhibits must be confined to the contracted space. No exhibitor shall assign, sublet, or share any part of his space without expressed written consent of the Association.

#### **Early Tear Down of Exhibit**

Exhibitors shall observe the posted set-up and tear-down schedule.

#### **Hold Harmless**

The exhibitor assumes the entire responsibility and liability for losses, damages, and claims arriving out of injury or damage to exhibitor's displays, equipment, and other property brought upon the premises of the Hotel and shall indemnify and hold harmless the Hotel, agents, servants, and employees from any and all such losses, damages, and claims.

#### Security/Liabilities/Insurance

- A. Neither the Association, the official service contractors, the exhibit facility, nor the members, representatives, and/or employees thereof will be responsible for injury, loss, or damage that may occur to the exhibitor, or to the exhibitor's employees or property, from any cause whatsoever, prior, during, or subsequent to the period covered by this application/contract.
- B. The Association and its agents and employees will not be liable for failure to hold the exhibition as scheduled. Payments for exhibit space will be returned in that event, except that any actual expenses incurred in connection with the exhibition will be deducted if the exhibition is canceled fifteen (15) days or less prior to

- the opening date because of fire, or any natural catastrophes, or the public enemy, or strike, or epidemic, or any law, regulation, or public authority that makes it impossible or impracticable to hold the exhibition.
- C. Exhibitors agree to maintain such insurance that will fully protect the exhibition management from any and all claims of any nature whatsoever, including claims under the Workmen's Compensation Act, and for personal injury, including death, which may arise in connection with the installation, operation, or dismantling of exhibitor's display.
- D. Damage to inadequately packed property is the exhibitor's own responsibility.
- E. Damage to the facility housing the exhibit caused or done by the exhibitor shall be replaced or repaired by the exhibitor. Additionally, the exhibitor agrees to protect, save, and hold harmless The Association and the conference facility of and from all loss and/or damage whatsoever caused to the facility housing the exhibition or any other part thereof, directly or indirectly.
- F. Exhibitors are advised to add to their existing insurance a portal-to-portal rider at a nominal cost, protecting them against the loss/damage to the materials from fire, theft, accident, etc.

#### **Music Licensing**

Exhibitors agree to comply with existing regulations relating to music licensing and agree to indemnify and hold harmless the Michigan Association of Planning against any claims or expenses arising from noncompliance to these regulations.

#### **Admission**

The Association shall have sole control over all admissions during exhibit hall hours. All persons visiting the exhibit area will be admitted according to the rules and regulations of the exhibition or as amended by the Association.

#### **Amendments to Regulations**

Any and all matters and questions not specifically covered by the articles in this contract shall be subject to the decision of the Association. The aforementioned items covered by this contract may be amended at any time by the Association in the interest of the exhibition, and notice thereof shall be binding on exhibitors equally with the foregoing rules set forth in this contract.