



Treasurer's Report

July 1, 2008—June 30, 2009

The Michigan Association of Planning (MAP) ended the 2008 – 2009 Fiscal Year (July 1, 2008 to June 30, 2009) with a loss of \$26,086. MAP expended more funds than it received, although this is due primarily to grant cycling and our accrual method of accounting. The Americana grant for the Michigan Development Impact Study project was received by MAP in 2007–08 Fiscal Year, but was almost entirely expended in the 2008–09 fiscal year (\$33,925). This multi-year project does affect our year end statements; the accrual system of accounting results in fluctuations such as this on a year to year basis, and are to be expected. Members should look at the long range.

At year end, we received \$654,820 (96%) of budgeted revenues (\$679,622) and expensed \$676,363 (103%) of budgeted expenses (\$659,352).

MAP's year end total assets are \$369,095. The total cash-on-hand at the fiscal year end is \$264,745.

Revenues

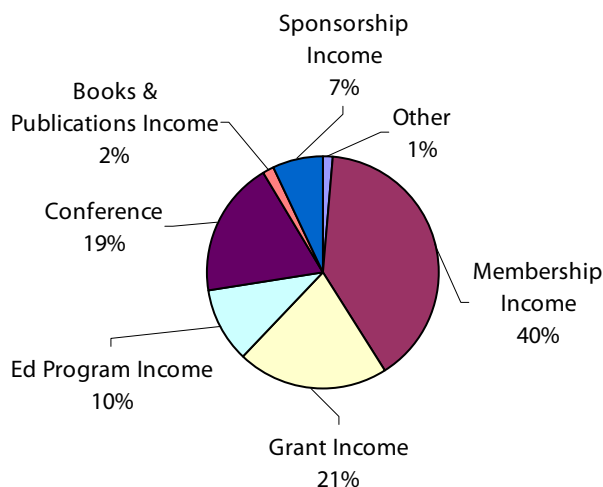
The majority of MAP's operating funds come from membership dues revenue, or 40% of total revenues. Other sources include income generated at educational events like conference (19%) and workshops (10%). Grants for special projects totaled 21% of income. Sponsorships for conference, specialty programs, golf outing, and special issues of the *Michigan Planner*

magazine totaled 7%. For many years MAP relied almost solely on membership dues to advance our mission. Today, we aggressively seek outside revenue sources such as grants, gifts, and sponsorships, allowing us to expand our programming, produce new original publications, increase advocacy and partnering efforts, and generally provide our members with enhanced services and benefits.

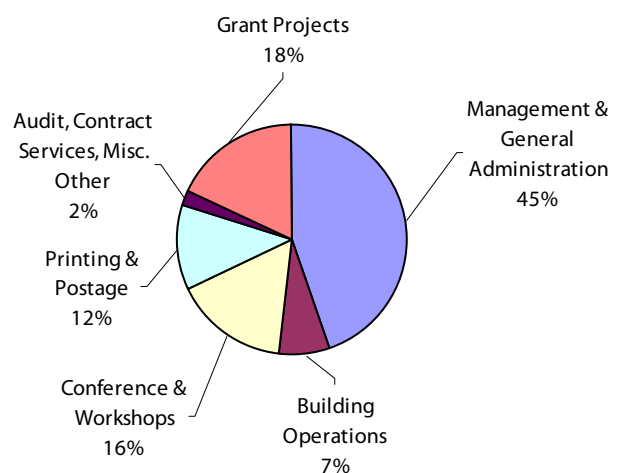
Expenses

Forty-five percent (45%) of MAP's budget is expended on general management and administrative costs including wages, payroll taxes, medical insurance, retirement and vehicle expense. In a typical non-profit, the cost of personnel is usually the largest single item in a budget; at 45% this is true for MAP. Building operations, such as rent, phone, and equipment maintenance and purchase, account for 7% of our budget. Conference and workshops cost another 16% (of course the costs associated with educational programming are offset by revenues generated.) Printing and postage, at 12% of the budget, cover such items as the *Michigan Planner* magazine, business papers and letterhead, publications for sale, and for use at educational events, brochures, and membership renewals. Grant expenses, primarily payments to consultants for services, account for 18% of all expenses.

2008-2009 Revenue



2008-2009 Expense



4th Qtr Report

		Revenue			Expenses			Profit/Loss
		4th Qtr		Budgeted	Budgeted	4th Qtr		Budget
		Revenue	Percent	FY 08-09	FY 08-09	Expenses	Percent	
100	MAP-General	\$239,907	99%	\$243,460	\$160,230	\$192,060	120%	\$47,846
101	Regional workshops	\$31,745		\$13,527	\$13,497	\$26,617	197%	\$5,128
102	Board Activites	\$20		\$0	\$11,823	\$13,038	110%	(\$13,018)
103	Committee Activites			\$0	\$11,241	\$10,953	97%	(\$10,953)
104	Society Development			\$0	\$18,086	\$14,113	78%	(\$14,113)
105	Book & Publications	\$6,728	142%	\$4,725	\$4,165	\$5,697	137%	\$1,030
106	Service assistance			\$3,000	\$797	\$1,467	184%	(\$1,467)
107	Specialty Programs	\$25,163		\$27,350	\$21,527	\$22,762	106%	\$2,401
108	On-site Programs	\$14,439	98%	\$14,664	\$11,574	\$7,790	67%	\$6,649
109	Annual conference	\$157,747	104%	\$151,590	\$113,306	\$119,192	105%	\$38,556
110	APA	\$12,589	110%	\$11,473	\$10,160	\$8,598	85%	\$3,991
111	Annual retreat			\$0	\$5,760	\$2,559	44%	(\$2,559)
112	Annual election			\$0	\$1,000	\$4,033	403%	(\$4,033)
113	Lobbying			\$0	\$1,139		0%	\$0
114	Michigan Planner	\$9,206	70%	\$13,150	\$57,253	\$48,176	84%	(\$38,970)
116	Membership Services			\$0	\$14,461	\$16,683	115%	(\$16,683)
117	Capital improvement program	\$6,069	106%	\$5,737	\$4,600	\$2,198	48%	\$3,871
118	Student Programs (added 2-09)	\$5,820		\$0	\$0	\$7,621		(\$1,801)
301	Scholarship fund General	\$2,160		\$0	\$0	\$3,470		(\$1,310)
302	Scholarship golf outing	\$3,250	26%	\$12,600	\$11,932	\$2,778	23%	\$472
400	Planners in Private Practice	\$525	15%	\$3,510	\$2,402	\$1,029	43%	(\$504)
500	AICP Testing and Cont. Ed.		0%	\$600	\$976	\$189	19%	(\$189)
600	Grants Pursued	\$6,069	106%	\$5,737	\$2,346	\$2,812	120%	\$3,257
601	Grant GENERAL			\$0	\$0			\$0
605	PAL Grant 2006			\$0	\$0			\$0
606	DEQ Grant 2006			\$0	\$0			\$0
607	MDOT Grant 2007	\$66,192	59%	\$112,500	\$71,834	\$65,960	92%	\$232
608	Americana 2008	\$0		\$0	\$33,925	\$33,194	98%	(\$33,194)
609	SR2 2008 &2009	\$7,702	48%	\$16,000	\$15,324	\$6,274	41%	\$1,428
610	DEQ Grant 2008	\$0		\$0	\$0	\$20		(\$20)
611	MOTT Grant 2008	\$40,000	100%	\$40,000	\$59,993	\$39,405	66%	\$595
612	MSHDA RRC	\$8,422				\$10,170		(\$1,747)
613	MSHDA CRE	\$11,067				\$6,515		\$4,552
614	PAL - SouthWest MI PC					\$220		(\$220)
615	PAL - NorthEast MI COG					\$37		(\$37)
616	PAL - Northern Initiative					\$734		(\$734)
617	PAL - West MI Strat Alliance							
	Temporary Restricted Balance							(\$4,542)
Totals		\$654,820	96%	\$679,622	\$659,352	\$676,363	103%	(\$26,086)